

Muang Thai Life Assurance PCL. IR Fact Sheet Vol.90 (Q3/2023)

Tel.: 02-274-9400 Ext. 4476

KEY INFORMATION

06 Apr 1951

01 Oct 2012

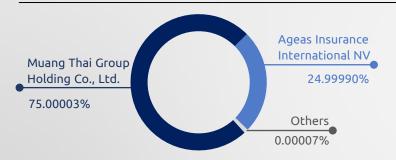
Date of Establishment

Conversion to public company limited

1,000 (million THB)

Registered Capital

MTL SHAREHOLDING PROPORTION



BOARD OF DIRECTORS (As of 30 September 2023)

1. Mr. Photipong Lamsam	Chairman
2. Mr. Krisada Lamsam	Vice Chairman
3. Mr. Hans J. J. De Cuyper	Vice Chairman
4. Ms. Sujitpan Lamsam	Director
5. Mr. Sara Lamsam	Director / Chief Executive Officer
6. Mr. Sutee Mokkhavesa, Ph.D.	Director / President
7. Ms. Maneerut Anulomsombut	Independent Director
8. Mr. Kanich Punyashthiti	Independent Director
9. Mrs. April Srivikorn	Independent Director
10. Mrs. Nattaporn Phan-udom, Ph.	D. Independent Director
11. Mrs. Pakineenard Tiyachate	Director
12. Mr. Filip A. L. Coremans	Director
13. Mr. Glenn John Williams	Director
14. Mr. Somkiat Sirichatchai	Director
15. Mr. Pipavat Bhadranavid	Director
16. Mr. Adisorn Sermchaiwong	Director

FINANCIAL HIGHLIGHTS

			(Unit: million THB)	
	2020	2021	2022	Q3/23
Total Asset ¹	556,402	607,524	625,009	634,144
Capital Adequacy Ratio ²	323.3%	359.7%	331.5%	343.6%

Note: ¹ Asset data has been reviewed by the Certified Public Account ² Calculation of the Company's capital is in accordance with Risk-Based Capital (RBC) regime

VISION

"To be the customers' trusted lifetime partner through innovative life, health and investment solutions by putting customers at the heart of everything we do"

CREDIT RATINGS

FitchRatings

A- (Stable Outlook) AAA(tha) (Stable Outlook)

(As of 22 March 2023)

S&P Global

BBB+ (Stable Outlook)

(As of 31 October 2022)

OVERSEAS INVESTMENT

ST Muang Thai Insurance Co., Ltd. Since 2016 JB ageas life Vietnam MB Ageas Life Insurance เมื่อปไทย Co., Ltd. Since 2017 Myanmar Representative Office Cambodia Since 2014 • Sovannaphum Life Assurance PLC.

MISSION

- We are the regional life insurance leader with financial and brand strength under corporate governance and risk management frameworks of international standard.
- We strive to understand the ever-changing customers' needs and behaviors in order to provide superior products and relevant services that help our customers attain financial security and lead healthy and fulfilling lives.
- We give our priority to long-term sustainability together with delivering happiness to our customers, employees, partners, shareholders and society.



Since 2015

• Dara Insurance PLC. Since 2020



MARKET POSITION (January - September 2023)

Others



• MTL ranked no. 3 in life insurance industry

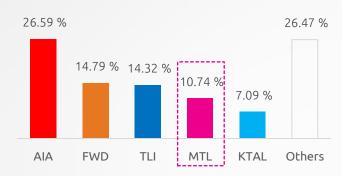
TLI

- Equivalent to 17,768.01 MB
- Market share at 13.46%

Life Insurance Industry: 131,998.78 MB

Growth: 6.20%

Renewal Year Premium

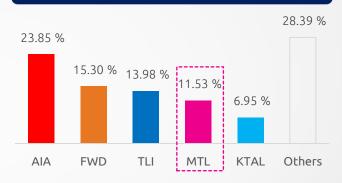


- MTL ranked no. 4 in life insurance industry
- Equivalent to 34,700.15 MB
- Market share at 10.74%

Life Insurance Industry: 323,130.76 MB

Growth: 3.02%

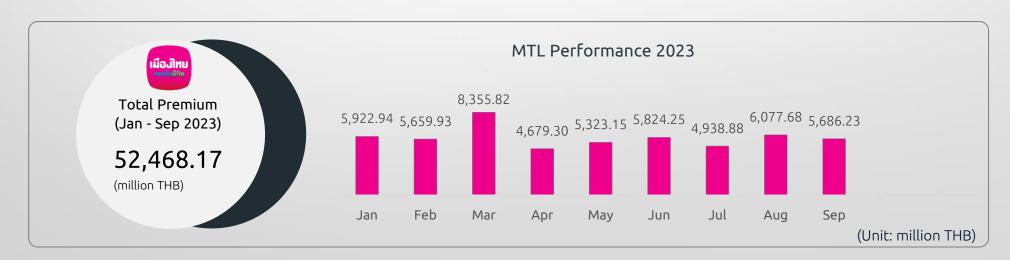
Total Premium



- MTL ranked no. 4 in life insurance industry
- Equivalent to 52,468.17 MB
- Market share at 11.53%

Life Insurance Industry: 455,129.54 MB

Growth: 3.92%



MTL HAPPENINGS



Muang Thai Life Assurance won 3 awards

1. Insurance Hall of Fame Award 2022

(3 Consecutive Years from 2020-2022)

resulted from Life Insurance Company with Outstanding Management 1st Place Award

17 Consecutive Years from 2006 - 2022

2. Micro Insurance Award 2022

(10 Consecutive Years from 2013-2022)

3. InsurTech Award 2022

(3 Consecutive Years from 2020-2022)

from the Prime Minister's Insurance Award 2023

hosted by the Office of Insurance Commission (OIC)



MTL HAPPENINGS



Muang Thai Life Assurance won 3 awards

- 1. Corporate Excellence Award (3 Consecutive Years)
- 2. Inspirational Brand Award (2 Consecutive Years)
- 3. Master Entrepreneur Award (3 Consecutive Years)

from Asia Pacific Enterprise Awards (APEA) Thailand 2023 hosted by Enterprise Asia

















Muang Thai Life Assurance won 2 awards

- 1. Excellence in HR Innovation Award (Gold) (2 Consecutive Years)
- 2. Best HR Team Award (Silver)

from HR Excellence Awards 2023 hosted by Human Resources Online





Muang Thai Life Assurance won HR Asia Best Companies to Work for in Asia 2023 Award (2 Consecutive Years)

hosted by HR Asia Magazine, Malaysia



Muang Thai Life Assurance received 2023 Excellent Practices Establishment on Labour Relations and Welfare National Level as the 2nd Year of Achievement



Mr. Sara Lamsam received Chief Innovation Officer (CIO) Award

from Ceremony Honoring Chief Innovation Officer hosted by National Innovation Agency

AWARDS & RECOGNITION in 2022 (37 Awards)









1. Corporate Awards (19 Awards)

1. Insurance Hall of Fame Award 2021 The Office of Insurance Commission (OIC)

2. Micro Insurance Awards 2021

The Office of Insurance Commission (OIC)

3. OIC InsurTech Award 2021

The Office of Insurance Commission (OIC)

4. The Thai Chamber of Commerce Business Ethic Standard Test Awards 2022

The Thai Chamber of Commerce & Board of Trade of Thailand

5. Membership of the Thai Private Sector Collective Action Against Corruption No. 3, 2022

Thai Private Sector Collective Action Against Corruption (CAC)

6. Thailand Top Company Awards 2022 (Insurance Industry) Business+ Magazine & University of the Thai Chamber of Commerce

- 7. Best Service Provider Life Insurance 2021
- **8. Excellent Design Awards** (Area: 300-500 Square Meters)

Money & Banking Magazine

- 9. Best Service Provider Life Insurance 2022
- 10. Excellent Design Awards (Area: 300-500 Square Meters)

Money & Banking Magazine





















11. Smart Management Company Award Na Dee Network Publishing Co., Ltd. & Ministry of Industry

12. Life Insurance Company of the Year Asia Insurance Review Magazine

- 13. Best Life Insurance Company Thailand Global Brand Magazine
- 14. Domestic Life Insurer of the Year Thailand Insurance Asia Magazine
- 15. Most Sustainable Insurance Service Provider The Global Economics Magazine
- 16. Most Trusted Life Insurance Company Thailand 2022 Global Business Review Magazine
- 17. Corporate Excellence

Enterprise Asia

18. HR Asia Best Companies to Work for in Asia 2022 HR Asia Magazine, Malaysia

19. Excellence in the Use of HR Tech

Human Resources Online, Singapore



AWARDS & RECOGNITION in 2022 (37 Awards) (Cont'd)

2. Branding Awards (3 Awards)

20. Best Brand Performance on Social Media

Insurance Industry
Wisesight (Thailand) Co., Ltd.

21. Insurance Brand of the Year Thailand 2022

Global Banking & Finance Review Magazine

22. Inspirational Brand

Enterprise Asia

3. Innovation Awards (5 Awards)

23. Thailand's Most Admired Brand

Banking and Financial Services, InsurTech Sector from Application "MTL Click"

24. Hall of Fame

BrandAge Magazine

25. Business+ Product Innovation Awards 2022

Life and Non-Life Insurance Award, Category of Service from Application "MTL Click" Business+ Magazine & Mahidol University

26. Innovation in Product and Service Award

Siamrath Co., Ltd.

27. Digital Insurance Initiative of the Year - Thailand

Insurance Asia Magazine



















4. Product Awards (5 Awards)

28. Product of the Year 2022

Premium Health Insurance from "Elite Health Plus" Business+ Magazine & Mahidol University

29. Product of the Year 2022

Lump Sum Coverage Health Insurance from "D Health Plus" Business+ Magazine & Mahidol University

30. Business+ Product Innovation Awards 2022

Life and Non-Life Insurance Award, Category of Investment linked Product from "Muang Thai Unit Linked - uDesign" Business+ Magazine & Mahidol University

31. Most Admired Products Award

from "Elite Health"

Na Dee Network Publishing Co., Ltd. & Ministry of Industry

32. New Insurance Product of the Year - Thailand

from "Index-Linked Product" Insurance Asia Magazine

5. CEO Awards (5 Awards)

33. Thailand Top CEO of the Year 2022

Life Insurance Industry
Business+ Magazine & Thammasat University

34. Master Entrepreneur

Enterprise Asia

35. Best CEO in Insurance

The Global Economics Magazine

36. Insurance CEO of the Year Thailand 2022

Global Banking & Finance Review Magazine

37. Insurance CEO of the Year Thailand 2022

Global Business Review Magazine